

Job Title

Account Manager

Period

ASAP

Job Description

Medikin is looking for a high-energy intern and entrepreneur with a passion for Account Management, Marketing and Sales.

Responsibilities

The Account Manager will work in conjunction with the Director of Business Development and the Sales Team and is helping to generate new accounts within a geographical region of the United States. Your goal is to build on the market's enthusiasm about our ASP products by developing and executing a territory plan including: identifying new revenue opportunities by responding to inbound leads, generate leads, market and industry analysis, creating nationwide marketing and PR campaigns, and some administrative and clerical duties.

Job Requirements

- BA or BS in a business related field
- Excellent understanding of the Internet
- Computer skills in the Microsoft suite
- Team player and contributor
- Minimum of 3 years of similar experience *preferred*

Benefits

TBD. Upon each individuals background and experience.

Submit

Please send your resume and cover letter to Carl-Johan Nakamura at CJ@MEDIKIN.COM.

About Medikin

Medikin, Inc., is a start-up Transcription Application Service Provider (TASP) exclusively catering to the Medical Transcription (MT) and Hospital/clinic community. Medikin's flagship product, Medikin Online ASP, is a workflow and document management application that manages the full life cycle of documents including dictation, transcription, quality assurance and document delivery. Medikin's file routing algorithms guarantee optimal efficiencies, reducing turnaround times by 20%-50% and reducing your costs by 30%-50% compared to traditional transcription methods. We are located in downtown Manhattan, one block from NYSE.